

8<sup>th</sup> Aug 2018

To: Embassy of Georgia in China

Thanks for your support, regarding arrange strategic meetings and visits with government resource- Georgia Ministry of Health and Ministry of Economics for the potential healthcare projects we would like to add one important point as number 5 beside other points we will discuss so the topics will cover following five areas:

- 1) Discussing the potential big medical co-op projects with Georgian Ministry of Health in terms of building up or reunion *high-ending comprehensive "Diagnosis/Healthcare Center plus Clinic"* in Georgia. The overall functions of this 'Center+Clinic' will be more comprehensive than other local general clinics and hospital, including for example, all body-checking medical equipment/devices, software/IT technologies, audio-visualization trainings, cloud hospital application, tele-medicine diagnosis reports between China and Georgia (by using advanced Neusoft technology), etc.
- 2) Medical Tourism and expanded field's investment in Georgia:

Discuss to develop suitable medical tourism programs between China and Georgia for example: the investment medical project about high-ending *Resort plus Rehabilitation Center*, and other good programs that Georgian side would advise.

- 3) Discussing two-sided *Medical Exchanging Programs* between China and Georgia:

For example, co-organizing Medical Conferences, which means Chinese medical delegation including experts, medical companies (e.g. Neusoft) will go to Georgia, and meet with Georgian side public and private medical organizations, clinics/hospitals, for mutual interested topics and directions in medical and public health fields;

Also, China-side can invite Georgian delegations come to China for medical related trainings and literature seminars; Under China Ministry of Commerce and Ministry of Health, there are a series of "One Belt One Road" Medical Training programs.

- 4) Neusoft would like to discuss with Ministry of Health about the purchasing process for medical imaging diagnosis equipment in Georgia?

What would be Georgian government and private sectors' future expected requests for hardware and software in diagnosis medical?

Meanwhile, let Georgian government and private hospitals/clinics know about *Neusoft's healthcare solutions* for their needs.

- 5) Take advantages of being one of the healthcare program providers in '*One Belt and One Road*' initiative Neusoft would like to explore the opportunity of PPP in Georgia public healthcare services. Neusoft is the leading company for the "Core Project" of Healthcare Silkroad, which means China government have been supporting Neusoft to develop a series of healthcare solutions with "One Belt One Road" Countries including the Republic of Georgia.

  
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